



SBIR/STTR Introductory Information

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SBIR/STTR Program Mission

SMALL BUSINESS INNOVATION RESEARCH (SBIR)
SMALL BUSINESS TECHNOLOGY TRANSFER (STTR)

What are SBIR/STTR Programs?

They are federally funded programs that finance small businesses to conduct research and development of new and emerging technology.

SBIR/STTR are three-phase programs:

Phase I — establish the technical merit, feasibility and commercial potential of the proposed R&D efforts. SBIR Phase I awards normally do not exceed \$150,000 total costs for six months.

Phase II — continue the R&D efforts initiated in Phase I. Funding is based on the results achieved in Phase I and the scientific and technical merit and commercial potential of the project proposed in Phase II. Only Phase I awardees are eligible for a Phase II award. SBIR Phase II awards normally do not exceed \$1,500,000 total costs for two years.

Phase III — pursue commercialization objectives resulting from the Phase I/II R&D activities. The SBIR program does not fund Phase III. Phase III may involve follow-on non-SBIR funded R&D or production contracts for products, processes or services intended for use by the U.S. government.

Source: www.sbir.gov/about/about-sbir

What Does the Raytheon SBIR/STTR Team Do For Small Business?



- Enables Raytheon to gain knowledge of small business capabilities
- Helps small business understand Raytheon's products and customer goals
- Matches small business technical capabilities to Raytheon's program and functional needs
- Facilitates discussions, information exchange and development of business arrangements
- Supports small business SBIR/STTR Phase I and Phase II efforts where mutually beneficial and a strategic fit
- Assists small business with rapid technology insertion into Raytheon's system design and development and production programs
- Connects small business with other Raytheon businesses

Why is Raytheon Interested in SBIR / STTR?

- Utilizes small business capability to develop key technology
 - Performance, Size and/or Affordability Enhancements
- Creates opportunity for rapid technology insertion
- Establishes long-term relationships with key small businesses
- Strengthens relationships with our customers
- Evolves from reactive to proactive engagement

SBIR / STTR Points of Contact

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